

Clinical Coordination Programs & Executive Recruiting

Building Leaders,
Transforming Hospitals
& Improving Care

HealthTech

50 years of keeping
community hospitals
profitable and healthy.

We know you are committed to improving patient care and maintaining viability for your facility, however, it can be difficult managing everything on your plate, especially in a rural hospital. With increasing regulatory demands, and requirements to do more with less, you may be seeking support to help you while considering your bottom line.

Western Healthcare Alliance (WHA) partners with HealthTech to provide the support you need. As former hospital leaders and executives, they understand rural healthcare and know the challenges of staying up-to-date with the continuous changes that occur every day.

Swing Bed Consulting

Swing beds are an important service line for Critical Access Hospitals and are a key service line for meeting both community needs and enhancing financial performance. Unfortunately, in many Critical Access Hospitals, swing beds are under-utilized. This may be the result of staff not understanding swing bed criteria, or lack of aggressive marketing to capture referrals from acute care hospitals, or both.

HealthTech's consultants assist in developing a swing bed program or improve an existing program that is designed to meet the hospital's volume, financial, and patient satisfaction goals.

Assessment: HealthTech conducts a site visit to assess your program and identify any gaps with regulatory requirements as well as staff and provider understanding and knowledge of swing bed processes.

Development or Revision:

- ▶ Policies and procedures
- ▶ Patient admission and discharge notices
- ▶ Job descriptions and staff competency
- ▶ Metrics for measuring program effectiveness
- ▶ Staff and provider education (including jRAVEN software and the RAI Process Minimum Data Set education for acute care hospitals, swing bed programs, and skilled nursing facilities)
- ▶ Patient satisfaction surveys (given upon discharge)

Support: HealthTech provides support by telephone and e-mail for up to 12 months after the initial engagement.

Growth: If you are interested in starting a swing bed program or growing your existing one, HealthTech can complete a feasibility study that includes a competitor analysis, volume and reimbursement projections, cost projections, and the development of an operational plan.



Mock Surveys

HealthTech provides Mock Surveys to assess survey readiness including organizations accredited by the Centers for Medicare and Medicaid Services, The Joint Commission, Det Norske Veritas, and Healthcare Facilities Accreditation Program.

They provide surveys and assist with plans of correction for PPS and Critical Access Hospitals, Home Health and Hospice, Skilled Nursing Facilities, and Rural Health Centers.



"Our CMS/State Life Safety Survey was a huge success! The surveyor said our 5 K-Tags were the fewest he had written in four years. We had no conditions. He said the books and their organization were some of the best he had seen. We couldn't have achieved that without the help of a HealthTech mock survey and the constant help along the way!"

-Director of Facilities, San Luis Valley Health

Interim Placement



HealthTech can provide highly qualified interim executives from the C-suite to department directors. Their interims are ready to step in and provide the expertise needed to keep your operations and strategic imperatives moving forward.

Professional interims are all interviewed, background checked and vetted before presented to you. They hire professionals so that you do not have to worry about payroll, benefits, or taxes. They take care of everything for you so that you can focus on the needs of your hospital.

With over 400 qualified executives in their interim pool, HealthTech can typically place an interim within ten days or less.

Impekkable Hospital Recruiting

Through HealthTech's staffing company, Impekkable, members have access to executive recruiting, interim labor, contract staffing, and more. With competitive fees and an 89% satisfaction score, they can help you fill positions quickly. Impekkable offers comprehensive healthcare solutions to rural and critical access hospitals across the United States. Services encompass both permanent and interim executive staffing solutions, catering to your specific needs. Whether you require a CEO, VP, Director, or Manager/Coordinator, they are dedicated to delivering exceptional solutions for both short-term and long-term needs.

Impekkable partners with WHA members to place not only the best individual talent but also to create some of the most exciting hospital teams nationally.



Reach out today to see how HealthTech can help your organization.

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